



CUSTOMER DUE DILIGENCE & RISK PROFILING



OCTOBER 07, 2026

9AM - 5PM

NIBAF, PAKISTAN (KARACHI)



COURSE OBJECTIVE

The training on "Customer Due Diligence and Risk Profiling" is designed to provide participants with a comprehensive understanding of the processes, regulations, and best practices involved in assessing and managing the risks associated with customer relationships. This training is crucial for professionals in the financial services industry, particularly those in compliance, risk management, and customer service roles.

 adnan.haider@nibaf.org.pk  021 35277505



021-35277511 | 051-9269850



marketing@nibaf.org.pk | registration@nibaf.gov.pk



0303-0652963

CUSTOMER DUE DILIGENCE & RISK PROFILING

COURSE OVERVIEW

Customer Due Diligence (CDD):

Customer Due Diligence is a critical component of anti-money laundering (AML) and counter-terrorist financing (CTF) frameworks. It involves verifying the identity of customers, understanding the nature of their activities, and assessing the level of risk they present. The training will cover the key elements of CDD, including:

- Identification and Verification
- Risk Cycle
- Understanding Customer Activities
- Ongoing Monitoring
- Operational Monitoring & Control
- Legal & Regulatory Risk

Risk Profiling:

Risk profiling involves categorizing customers based on the level of risk they pose to the organization. This process helps in applying appropriate controls and monitoring measures. The training will cover:

- Risk Assessment Methodologies
- Risk Rating Systems
- Enhanced Due Diligence (EDD)

LEARNING OBJECTIVES

By the end of the training program, participants will be able to:

- Comprehend the regulatory requirements pertaining to Customer Due Diligence (CDD) and risk profiling to ensure compliance.
- Develop the skills needed to effectively identify, assess, and manage customer risk, enhancing risk mitigation strategies.

- Learn to design and implement a robust CDD and risk profiling system within your organization to uphold effective risk management practices.
- Gain insights into best practices for continuous customer monitoring and risk management to sustain regulatory adherence and operational efficiency.
- Identify and address operational irregularities and weaknesses in internal controls to mitigate organizational and reputational risks and prevent potential penalties.

FACILITATOR

Mr. Qasid Mehdi is a seasoned professional banker with vast progressive experience. He specializes in investigating branch fraud and working closely with the fraud department to uphold operational integrity. His proficiency in transaction monitoring allows him to proactively identify and mitigate risks, ensuring the security of institutions and clients. Through effective en-profiling and alert management, he enhance their ability to stay ahead of emerging threats. Additionally, he has a proven track record of implementing regulatory requirements for branch operations, collaborating with the centralized account opening department to uphold industry standards and enhance overall operational efficiency. Moreover, he has conducted more than 300 sessions and trained over 5000 participants. Further, Mr. Qasid is the 'Author of books: Managing Challenges in Branch Banking Operations and Economy Growth through Islamic Banking.'